

## **It's All in a State of Mind**

*By Walter D. Wintle*

If you think you are beaten, you are;  
If you think you dare not, you don't;  
If you like to win, but you don't think you can,  
It's almost a cinch you won't.

If you think you'll lose, you're lost;  
For out in the world you'll find  
Success begins with a fellow's will;  
It's all in a state of mind.

For many a game is lost  
Ere even a play is run,  
And many a coward fails  
Ere even his work is begun.

Think big, and your deed will grow;  
Think small, and you'll fall behind;  
Think that you can, and you will;  
It's all in a state of mind.

If you think you are out-classed, you are;  
You've got to think high to rise;  
You've got to be sure of yourself before  
You ever can win a prize.

Life's battles don't always go  
To the stronger or faster man,  
But sooner or later the man who wins  
Is the man who thinks he can.